PHILIPPINES ECONOMIC WRAP-UP

JUNE 3-9, 2000

_____ Summary

The Philippine Congress moved forward this week on key economic reforms, including E-Commerce, power sector reform and investment incentives. May inflation (yearon-year) climbed to 4.1%, but the government still believes its full year target of 5-6% is achievable. failure of TLC Beatrice Foods Chairman Loida Nicolas-Lewis to find a banking partner led to a failed bidding in the government's attempt to sell its 30% stake in troubled Philippine National Bank. We also report on local banking developments and fears of a slowdown in car sales.

These weekly reviews are available on the Embassy's web site (http://usembassy.state.gov/manila). We provide a longer and more detailed review of the Philippine economy in our May Economic Outlook, which can also be found on our web site.

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FOREX REPORT

With no significant news to influence it, the Philippine peso ended the week at the same level as its June 2 close. Trading volumes were near year-to-date averages. As noted, on June 9 the peso closed at P42.465/US\$, which was also its June 2 close.

| Exchange Rate Tables | | | | |
|-----------------------------|--|--|--|---|
| Date | | Weighted Average esos/US\$) | _ | Volume (Million US\$) |
| 02 03 | | Markets Cl 41.275 41.269 41.265 41.279 | 41.279 41.270 41.280 41.280 | 127.9 84.4 65.5 112.6 |
| MAY 09 10 11 | | 41.274 41.279 41.353 41.398 41.474 | 41.280 41.279 41.370 41.430 41.500 | 45.0 57.5 113.5 93.5 119.5 |
| MAY 16 17 18 | | 41.589 41.613 41.662 41.727 41.682 | 41.560 41.630 41.665 41.730 41.670 | 135.5 86.6 145.5 183.0 103.9 |
| MAY 23 24 25 26 | | 41.801 42.158 42.749 43.159 42.976 | 41.915 42.370 42.740 43.400 42.720 | 157.7 161.5 119.3 206.7 170.7 |
| | | 42.649 42.829 42.649 | 42.710 42.750 42.620 | 163.7 92.4 146.5 |

| JUN | 01 | 42.633 | 42.580 | 104.5 |
|-----|----|--------|--------|-------|
| 02 | | 42.465 | 42.465 | 113.1 |
| | | | | |
| JUN | 05 | 42.421 | 42.320 | 147.7 |
| 06 | | 42.233 | 42.380 | 199.2 |
| 07 | | 42.417 | 42.360 | 131.3 |
| 80 | | 42.475 | 42.480 | 101.0 |
| 09 | | 42.521 | 42.465 | 99.7 |

Source: Bankers Association of the Philippines

CREDIT MARKET REPORT

Citing the government's "healthy cash position" and high liquidity in the banking system, Finance Secretary Jose Pardo said there was little reason to expect significant increases in domestic interest rates, despite accelerated inflation in May. His assertion was borne out as rates for all three maturities of T-bills offered at the June 5 auction fell on a full award of P4 billion (against P11.237 billion in offers). Interest rates on 91-day bills fell 6 basis points to 8.908%. The 182-day bill rate sank 9.3 basis points from two weeks earlier (no award was made for 182-day bills on May 29) to end at 10.282%, and an 18.5 basis point slide brought the interest rate on 364-day bills to 11.211%.

The declines continued at the auction of 5-year T-bonds on June 6. With P6.855 billion worth of offers from banks, the Treasury Bureau was able to sell the full P3 billion of bonds available and bring the rate down 25 basis points to 13%.

Given the government's strong cash position, Deputy Treasurer Edward Mendiola suggested that the government may be in a position to announce a reduction in its weekly domestic borrowings by the end of June.

Domestic Interest Rates (in percent)

Treasury Bills

Auction Date 91 days 182 days 364 days _____ -----9.535 MAY 02 8.744 10.510 80 YAM 8.746 9.825 10.800 MAY 15 8.690 9.900 10.963 MAY 22 8.975 10.375 11.423 8.968 (no sales) 11.396 MAY 29

Source: Bureau of the Treasury

8.908

JUN 05

Prime Lending Rates of 16 Expanded Commercial Banks

10.282 11.211

| Date of Survey | Average | Range |
|----------------|---------|----------------|
| | | |
| MAY 03 | 10.9953 | 9.50 - 13.375 |
| MAY 09 | 11.0068 | 9.50 - 13.375 |
| MAY 18 | 11.0078 | 9.50 - 13.375 |
| MAY 25 | 11.1516 | 10.00 - 13.750 |
| JUN 01 | 11.1416 | 10.25 - 13.625 |
| JUN 08 | 11.1228 | 10.00 - 13.625 |

Sources: Bangko Sentral ng Pilipinas; Press reports

STOCK MARKET REPORT

Philippine stocks remain in the doldrums, with the daily value of shares traded continuing to average under Pl billion. Traders continue to bemoan a lack of good corporate news, but continue to believe that the current floor of 1500 can be maintained for now. The 33-share Philippine Stock Index (PHISIX) ended the week at 1521.93, up somewhat from its June 2 close of 1512.75.

Philippine Stock Exchange Index (PHISIX) and Value of Shares Traded

| | Close | (Million pesos) |
|------|--------|-----------------|
| Date | PHISIX | Value |

MAY 01 Markets Closed

| 02 03 04 05 | | 1606.04 1592.68 1553.34 1551.90 | 979 692 922 914 | |
|------------------------------|----|---|-------------------------------------|----|
| MAY 09 10 11 | 80 | 1518.61 1523.43 1522.96 1505.21 1539.31 | 828 818 4599 778 1064 | a/ |
| MAY 16 17 18 | 15 | 1517.09 1507.98 1534.05 1521.36 1478.68 | 1401 1023 1328 539 1162 | |
| MAY 23 24 25 26 | 22 | 1412.09 1404.67 1418.79 1426.62 1427.26 | 935 1143 1266 1267 2540 | |
| MAY 30 31 JUN 02 | | 1482.77 1470.07 1478.76 1470.53 1512.75 | 1107 746 623 902 1135 | |
| JUN 06 07 08 09 | 05 | 1552.65 1562.38 1522.33 1537.13 1521.93 | 1136 1222 796 598 977 | |

a/ P3.9 billion represented block sale of Bank of Nova Scotia's shares in Solid Bank to Metrobank.

Source: Philippine Stock Exchange

ECONOMIC REFORM LEGISLATION MOVES FORWARD

In April, an impending congressional recess spurred both houses of the Philippine Congress into action, passing bills on energy restructuring, banking and securities

reform, and so on. The June 9 recess saw a similar rush to legislate, as noted below. These key economic reforms are long anticipated and will help to improve the investment and business climate in the Philippines. Congress will return to its deliberations on July 24.

E-Commerce Bill Ready For President's Approval:

The electronic commerce bill, after ratification by the House of Representatives on June 7 and the Senate on June 8, will go to the President for signature. The bill provides a legal framework to govern and safeguard electronic commercial transactions in the country, including international exchange of information, transactions and contracts. The bill's provisions are based on the UNCITRAL Model Law on Electronic Commerce. The bill also provides penalties for illegal activities such as hacking, altering, forging, inflicting damages and violating secrecy, as well as illegal use of electronic documents sent, received, stored or compiled. Computer hacking is punishable with a minimum fine of P100,000 (about \$2,360) and imprisonment of six months to three years.

Power Sector Reform: The Philippine Senate has completed action on bills to restructure the electric power sector. The Senate action follows approval of similar legislation in April by the House of Representatives, and a bicameral committee has already begun work to reconcile the bills. According to a senior Department of Energy official, a consolidated measure should be ready for legislators to ratify when Congress reconvenes on July 24, and the bill could become law by August. The key points of the legislation create a competitive market for power generation and retail supply; create a wholesale power market; provide open access to transmission and distribution facilities; and pave the way for the privatization of the National Power Corporation (NPC). The measure also provides new and strengthened mechanisms to prevent anti-competitive behavior. Once the President signs the measure, drafting the implementing rules and regulations will take up to 12 months; privatization of NPC assets and implementing the new law will occur over several years. Real competition in the power sector is expected to lead to lower power costs, greater efficiency in power generation and use, and concomitant environmental benefits.

Investment Incentives: The House of Representatives passed on third and final reading proposed legislation which seeks to enhance investment incentives administered by the Board of Investments (BOI) under the Omnibus Investment Code. Since fiscal measures must originate from the Lower House, HB 10596's passage paves the way for movement on a similar proposal in the Senate. other things, House Bill (HB) 10596 would expand the list of BOI-administered incentives to include: income tax holiday (up to 12 years) for new big-ticket "pioneer" projects, as well as information technology projects; provisions for net operating loss carry-forward and the accelerated depreciation of fixed assets; more liberal tax deductions for training and research and development expenses than permitted under the internal revenue code; deferred imposition of the minimum corporate income tax (2% of gross income); and, subject to certain conditions, provision for an "investment tax allowance" to the extent of a BOI-registered firm's actual investments in fixed assets. HB 10596 also seeks to restore BOI incentives that have expired, mainly tax/duty exemptions and tax credits for purchases of capital equipment.

MAY YEAR-ON-YEAR INFLATION AT 4.1%

The government's National Statistics Office (NSO) reported that May 2000's consumer price index (CPI) increased by 0.4% month-on-month, from 0.2% in April. A sharper increase in the heavily-weighted food index (which constitutes more than half of the consumer price basket) mainly pushed up the CPI. This may partly reflect the lagged effect of weak first quarter agricultural sector output (the result of unfavorable weather, disease and pest infestation). Because of 1999's relatively low base, May 2000's consumer price inflation rose 4.1% year-on-year, accelerating for a fourth consecutive month. Bangko Sentral officials said that May's year-on-year CPI increase tracked with the government's 4.0-4.1% internal projection.

Economists generally expect year-on-year inflation to inch up as the year progresses -- reflecting improving overall demand, cost push effects of fuel and utility

rate adjustments, and lingering fiscal uncertainties. Inflation slowed during 1999's second semester, and this year's prices will, therefore, also be coming off a relatively low base. Still, inflation thus far has been lower than expected. Year-on-year inflation averaged 3.3% during the first five months of the year, well within the government's 5-6% full-year target.

PHILIPPINE CONSUMER PRICE INFLATION
(IN %)

| | | Year-on-Year | Month-on-Month |
|----------|------|--------------|----------------|
| Jan 1999 | | 11.6 | 2.1 |
| Feb | | 9.9 | (0.1) |
| Mar | | 8.7 | (0.3) |
| Apr | | 7.9 | (0.1) |
| May | | 6.7 | 0.1 |
| Jun | | 5.7 | 0.8 |
| Jul | | 5.7 | 0.2 |
| Aug | | 5.5 | 0.3 |
| Sep | | 5.7 | 0.5 |
| Oct | | 5.4 | 0.3 |
| Nov | | 3.9 | 0.1 |
| Dec | | 4.3 | 0.1 |
| Average | | | |
| Jan-May | 1999 | 9.0 | |
| Jan-Dec | | 6.6 | |
| Jan 2000 | | 2.6 | 0.5 |
| Feb | | 3.0 | 0.3 |
| Mar | | 3.3 | 0.1 |
| April | | 3.7 | 0.2 |
| May | | 4.1 | 0.4 |
| Average | | | |
| Jan-May | 2000 | 3.3 | |

Source: National Statistics Office

GOVERNMENT DECLARES FAILED BIDDING FOR PNB

The Prequalifying, Bidding and Awards Committee (PBAC) overseeing the privatization of Philippine National Bank (PNB) declared a failed bidding on June 8, a day before PNB's scheduled sale. The committee had earlier prequalified Rizal Commercial Banking Corporation (RCBC, a local commercial bank) and, to avert a failed bidding for the combined government-Lucio Tan 80% PNB stake, also "conditionally pre-qualified" the LNL-Templeton group (led by U.S.-based TLC Beatrice Corporation and its CEO, Loida Nicolas-Lewis). However, LNL-Templeton failed to meet the government-imposed June 8 deadline for the consortium to name a foreign bank partner. The PBAC has yet to draw up an alternative strategy following the failed bidding, but the options include putting up the government's 30% share on the auction block or entering into a negotiated sale. Government officials indicated that the alternative privatization strategy would also take into consideration Lucio Tan's plans for his group's shares in PNB.

BANK NOTES

Metrobank to Absorb Solidbank: Publicly-listed commercial bank Metropolitan Bank and Trust Company (Metrobank) said it intends to absorb the financial and other non-real estate assets of Solidbank — the biggest of three commercial banks which the Metrobank group acquired over the past year. Under the plan, Solidbank will end up as a "shell company", to be merged with the Metrobank group's investment house (First Metro Investment Corporation, envisioned to take over Solidbank's publicly-listed status). Metrobank hopes to complete the integration of Solidbank by September. Two other bank acquisitions — Philippine Banking Corp. and Asian Bank — are in the process of merging with Global Business Bank, the Metrobank group's smaller commercial bank affiliate.

Dao Heng Bank and Banco de Oro Exploring Merger Deal:
According to reports, Dao Heng Bank's locally
incorporated commercial bank subsidiary and taipan Henry
Sy's Banco de Oro are exploring a merger deal. The
envisioned merger has Banco de Oro as the surviving
entity. The Hong Kong based Dao Heng Bank reportedly

wants to retain its presence in the country by keeping some stake in the merged institution.

Urban Bank Execs Facing Charges?: While not giving details, Bangko Sentral Governor Rafael Buenaventura indicated in press interviews that top executives in Urban Bank faced criminal charges. Press articles quoting the governor reported that a multi-agency task force was in advanced stages of gathering evidence to strengthen the government's case. Separate reports indicated that the possible charges could include violations of prudential loan limits to directors, officers and stockholders. The task force is also investigating possible malpractice and violations which may have resulted from collusion between Urban Bank and its financially-strapped investment house subsidiary, Urbancorp.

AUTOMOTIVE ASSEMBLERS FEAR SALES SLOWDOWN

The automotive industry continued to enjoy strong sales through the first five months of the year, with total sales climbing 20.2% to 34,025 units from 28,297 units a year ago, the Chamber of Automotive Manufacturers of the Philippine Inc. (CAMPI) reported. However, assemblers noted sales growth has tapered off in the last two months, and are worried they may not be able to sustain current growth pace for the rest of the year. official hinted that in order to cope with the increase in foreign exchange cost, assemblers are considering raising vehicle prices. This could happen by August, when current inventory has been depleted. The worsening Mindanao conflict and the bomb scares in Metro Manila have affected consumer confidence that could lead to postponing already planned purchase of new vehicles. Toyota Motor Philippines senior official has commented the industry was not as sure as it was before that the market would sustain its strong first quarter sales for the rest of the year.